

## Connecting to a trailer is an aggravating task . . .

Anyone who's done it knows that. It's also a time-consuming, fuel wasting and **dangerous** task. Dangerous? Wait a minute, how could that be? You back-up, get the coupler aligned and lower the trailer onto the hitch, right? Sometimes, but mostly it's back-up and miss by a few inches, then try again and again until you make the connection or run out of patience and try to push or lift the trailer into place. That's what your employees do, and...

**. . . muscling the trailer is where the problems start.**

“...moving material and equipment led the nation in lost work time due to injury...”

According to the U.S. Bureau of Labor Statistics, transportation operations--moving material and equipment--led the nation in lost work time due to injury in 2008. “Contact with objects and equipment” and “overexertion” were the leading causes of the 90,000-plus lost work days. Based on our customers' experience, many of these “soft tissue” and crush injuries were avoidable:

### Injury Cases

**A** soldier was hooking up a pump trailer to a vehicle when the driver moved forward. The soldier's finger was caught and ultimately **amputated at the knuckle.**

**A**n employee of a Federal Agency attempted to move a trailer into position and lost his footing. The knee injury he sustained caused him to **miss work for seven months.**

**A** sales representative in a large equipment company was tasked to pick-up a piece of equipment for a demo. Unable to make a quick connection to the trailer, he tried to lift the trailer onto the hitch and injured his back. Years later, as an executive in the company, he is **still receiving monthly treatment for that injury.**

Workplace injuries are expensive. Beyond the personal suffering of the employee, the medical costs affect both the employee and the company. Lost time from work is an additional expense, comprised largely of back-filled labor. The bottom line is that injuries make your organization less productive, your employees less motivated and your costs much higher.

**With patented TeleSwivel® technology, these are costs you don't have to incur. . .**



**Fast:** 75% faster connection

**Easy:** 25x larger target area

**Safe:** Move the hitch, not the trailer!